

Solicitud de Propuestas #172
Soluciones Inalámbricas de
Telecomunicaciones
Distrito del Centro de Convenciones

Contestaciones a Preguntas Recibidas con
Posterioridad a la Sesión Informativa
Adenda #2

4 de septiembre de 2008

I. Fechas Importantes

La fecha límite para entregar los documentos de calificación ("Statements of Qualifications") es el **jueves, 11 de septiembre de 2008 a las 3:00PM**, hora de Puerto Rico.

The deadline for submission of Statements of Qualifications is **Thursday, September 11, 2008, at 3:00PM**, Puerto Rico time (same as EST).

II. Aclaración sobre el Uso de Idiomas (Use of Language)

Las adendas y otros documentos suplementarios generados por la Autoridad del Distrito del Centro de Convenciones (en adelante, la "Autoridad") como parte del RFP – Parte I y del RFP – Parte II podrían ser emitidos en español y/o inglés. Si alguna Parte Interesada entiende que dicha práctica le pone en desventaja en este proceso, la ADCC agradecerá que así le sea informado y explicado por escrito dentro de un periodo de cinco (5) días calendario desde la publicación de esta Adenda # 2. De otro modo, la ADCC continuará la publicación de las adendas y otros documentos suplementarios en español y/o inglés.

Las Partes Interesadas podrán someter preguntas y otros documentos requeridos, tal cuales documentos de calificación y propuestas (éstas últimas en el caso de Partes Calificadas ("Qualified Parties"), ya sea en español o en inglés.

Addenda and other supplementary documents that the Convention Center District Authority (henceforth, "Authority") may generate as part of RFP – Part I and RFP – Part II will be published in Spanish and/or English. If an Interested Party interprets that such practice works in its disadvantage during this process, the Authority will require that said Interested Party state and explain its position in writing within a period of five (5) calendar days from the date of publication of this Addenda # 2. Otherwise, the Authority will continue publication of addenda and other supplementary documents in Spanish and/or the English.

Interested parties may submit questions and other required documents, such as Statements of Qualifications and proposals (the latter in the case of Qualified Parties), either in Spanish or English.

III. Preguntas Recibidas

A. Las siguientes preguntas fueron recibidas de parte de **Wifiwyg, Inc.** el 28 de agosto de 2008:

1.: Aunque se discutió algo de esto en la reunión introductoria, nos gustaría tener un plano preliminar o esquemático de los cuartos y salas con sus pies de techo y espacio de forma que se pueda hacer un preliminar de la cantidad de equipo para cobertura que el proyecto requiere. ¿Cuándo se estima que estaría disponible?

Respuesta: Dicha información será suministrada una vez comience la segunda etapa de este proceso, el RFP – Parte II.

2.: En la reunión introductoria se informó sobre el gran número de actividades que se llevan a cabo en el Centro de Convenciones. Para asegurarnos que la propuesta cumpliría

con los requisitos de capacidad, ¿está disponible número de tráfico de personas oficial del pasado 2007 y el que se proyecta va estar acudiendo al Centro de Convenciones en los próximos 3 años?

Respuesta: Dicha información será suministrada una vez comience la segunda etapa de este proceso, el RFP – Parte II.

B. Las siguientes preguntas fueron recibidas de parte de **American Tower Corporation** el 28 de agosto de 2008:

1.: What is the guaranteed amount of revenue the Authority will require?

Response: Said information will be discussed upon commencement of the second stage of this process, RFP – Part II.

2.: Will the Authority require the Selected Proponent to have a local point of contact for operational issues and maintenance?

Response: The Selected Proponent will be fully responsible for operating and maintaining the DAS and the WiFi network. A local point of contact will therefore be required.

3.: American Tower requests that Section 3.1.2 of the RFP be amended to permit entities with substantial NH-DAS experience to meet the minimum standards for qualifications regardless of whether such entity currently or in the past has operated a NH-DAS facility in Puerto Rico. In support of this request, American Tower submits that its wholly owned subsidiary, SpectraSite Communications, LLC, owns and operates over 150 NH-DAS throughout the continental United States and Hawaii. In addition, SpectraSite is registered to conduct business in Puerto Rico and currently holds an option to construct a NH-DAS in a retail center located in Puerto Rico.

Response: Section 3.1.2 of the RFP shall henceforth read as follows:

“Project Experience: Interested Parties must describe their experience with similar projects and provide verifiable contact information including names, e-mails and telephones of the contacts. Interested Parties must have had, at least, one (1) prior management experience with DAS, preferably in Puerto Rico. Interested parties must have a verifiable track record providing the services requested in this RFP. Interested Parties must provide the information requested in Exhibit D for each DAS that it has managed in Puerto Rico.

Interested Parties must provide the name of the manufacturer(s) of the active equipment vendor(s) considered to be utilized for the NH-DAS.”

The Authority values Interested Parties’ prior and current experience with DAS in Puerto Rico because it is of extreme importance that they understand the local market, and the laws and regulations of Puerto Rico’s telecommunications industry.

- 4.: Does the Authority know of any company that currently meets the requirement to own a neutral host multi-carrier DAS in Puerto Rico? If so, what is the name of the company or companies?

Response: The main purpose of RFP - Part I is to identify companies that meet the requirements to own and operate a NH-DAS in the Convention Center District. Once RFP - Part I concludes, the Authority will make public the names of the companies chosen by the Authority as Qualified Parties.

- 5.: Please provide the name of the company that installed the WiFi system in the Coliseum.

Response: The company that installed the WiFi system in the Coliseum is Telecom Media.

- 6.: In regard to Exhibit A, Section 8.3 Active Devices (page 12), please disclose the existing platform, components and/or technology in place.

Response: Said information will be discussed upon commencement of the second stage of this process, RFP – Part II.

- 7.: Please provide copies of the architectural plans, electrical plans, HVAC plans, and floor plans for the convention center.

Response: Said information will be discussed upon commencement of the second stage of this process, RFP – Part II.

- 8.: Will the equipment room space have power, telco and fiber connectivity to the convention center? If yes, how many strands of fiber will be available?

Response: The Authority expects the Selected Proponent to construct the base station. The location that has been identified by the Authority to serve as the site for the base station does not currently have power, telco and fiber connectivity to the Convention Center. The Authority will provide further technical information during RFP – Part II.

- 9.: Is there existing fiber and/or cabling in the Convention Center for our use?

Response: The Authority expects the Selected Proponent to provide its own infrastructure.

C. Las siguientes preguntas fueron recibidas de parte de **PdC Telecom** el 28 de agosto de 2008:

PdC Telecom would like to formally object to the following requirements stated in the document Request for Proposals RFP #172:

- 1.: Page 8. Section 3.1 Required Documents for Participation in RFP – Part I. Item 2. Project Experience. In this section it is stated that “Interested Parties **must have had or currently have at least one (1) facility in Puerto Rico that complies with the NH-DAS term as defined herein**”. This statement unnecessarily restricts competition by excluding qualified bidders that would like to establish NH-DAS facilities in Puerto Rico. To the best of our knowledge, there is only one provider that will be able to meet this overly restrictive requirement, thus

creating a situation of lack of competition that is contrary to the best interests of the CCDA and the people of Puerto Rico.

Response: Pursuant to the answer provided in question B(3) hereof, the Authority requires that Interested Parties have had, at least, one (1) prior management experience with DAS, preferably in Puerto Rico. Interested parties must have a verifiable track record providing the services requested in this RFP. Interested Parties must also meet the other minimum requirements in order to be a potential Qualified Party.

Notwithstanding the above, the Authority values Interested Parties' prior and current experience with DAS in Puerto Rico because it is of extreme importance that they understand the local market, and the laws and regulations of Puerto Rico's telecommunications industry.

- 2.: Page 8. Section 3.1 Required Documents for Participation in RFP – Part I. Item 3. Evidence of Active Commercial Relations. In this section it is stated that: "The Interested Parties must demonstrate that they currently have effective contractual relations with, at least, two Cellular/PCS Service Providers, relating to telecommunications services similar to those procured in this RFP.". In page 3, Section 1.2 Definitions, the term Cellular/PCS Service Providers is defined as "**Cellular/PCS Service Providers** – Wireless and personal telephone service providers with operation in licensed frequency bands authorized to do business within the Commonwealth and who are duly certified by the Telecommunications Regulatory Board of Puerto Rico.". This statement is highly related to the previous objection because it unnecessarily restricts competition by requiring proponents to have an existing NH-DAS contract with at least two providers in Puerto Rico.

Response: Section 3.1.3 of the RFP shall henceforth read as follows:

"Commercial Relations: Interested Parties must provide letters of intention from, at least, two (2) Cellular/PCS Service Providers, relating to the telecommunications services requested in this RFP. The Cellular/PCS Service Provider must indicate its interest to enter into a Commercial Relation with your company if chosen as Selected Proponent in Part II of this RFP. The letter must be signed by a high ranking officer of the Cellular/PCS Service Provider, preferably by the Chief Engineering Officer or its equivalent."

- 3.: Exhibit A. Page 12. Section 8.3 Active Devices. In this section it is stated: "The selection of the active components for the WPN shall be done in conjunction with the CCDA in order to maintain uniformity with any existing platform or technology or vendor." In Addendum #1, it is stated that "5.: Los sistemas de WiFi en el Coliseo de Puerto Rico José M. Agrelot utiliza tecnología y equipos provistos por Aruba Networks.". Does this mean that CCDA will require that the WiFi equipment that is installed in the Convention Center be Aruba?

Response: Specifics about equipment requirements will be discussed during RFP – Part II.

- D. Las siguientes preguntas fueron recibidas de parte de **Netwave, Inc.** el 28 de agosto de 2008:

1.: El RFP será contestado en inglés o español.

Respuesta: El documento de calificación("Statement of Qualifications") y la propuesta podrán ser sometidas en inglés o en español.

2.: Se menciona en la página 7 #2 que se debe tener un NH_DAS activo en PR y lo que se dijo en la reunión explicatoria es que este proyecto será el primero en realizarse en PR. Debemos entender no existe.

Respuesta: Los representantes de la Autoridad que estuvieron presentes en la Sesión General, sostenida el 21 de agosto de 2008, no expresaron o no tuvieron la intención de expresar que este proyecto será el primero a realizarse en Puerto Rico. Ya existen NH-DAS en operación en Puerto Rico.

3.: Al momento de evaluación se perjudicaría algún participante por no tener un NH-DAS activo vs otro participante que su experiencia sea solo en EU.

Respuesta: Según expresamos en las repuestas a las preguntas B(3) y C(1), la Sección 3.1.2 del RFP ha sido enmendada para flexibilizar el requisito de experiencia con DAS en Puerto Rico. De este modo, la Autoridad prefiere que la experiencia sea en Puerto Rico, aunque no necesariamente considerará la ausencia de dicha experiencia en Puerto Rico como un criterio de descalificación . Sin embargo, enfatizamos que es de suma importancia para la Autoridad que las Partes Interesadas conozcan y entiendan el mercado de telecomunicaciones en Puerto Rico, al igual que las leyes, reglas y normas que rigen dicha industria.

También mencionamos anteriormente que haber instalado un DAS puede ser considerado por la Autoridad como aceptable en esta primera parte del RFP, con relación al criterio de experiencia. Además, las Partes Interesadas deberán cumplir con todos los demás criterios establecidos en el RFP para ser potencialmente considerados como Parte Calificada ("Qualified Party").